



Telesales Executive - Mobiles

SALARY £20,000 pa

HOURS Monday to Friday 8:30 – 5:30pm

LOCATION Basildon, Essex

We're currently looking to recruit 5 to 6 confident, energetic and target driven individuals into our new Telesales team. You'll be joining an established yet flourishing group and be supported by an experienced team who are perfectly equipped to unlock your potential, develop your product knowledge, and help drive your success.

If you are currently working in a Telesales role, performing in a sales through service position, or have the type of personality that makes people want to engage with you, this role could be the perfect fit.

So who are we? ADSI are a business-to-business service provider specialising in a number of technical products and solutions, the largest of which is business mobile phone contracts. We offer a one stop shop for all our customers communication needs: delivering an outstanding experience and wowing them at every touchpoint.

Our team must consist of great people; however, we recognise that great people want great things; a competitive salary and the opportunity to enhance your earnings via performance is a must. Staff incentives like big nights out and weekends away are obviously popular, as is our free onsite parking and attractive holiday package. Our offices are bright with excellent facilities and our culture is work hard play hard. If you're looking for stability and security, that's possible too, just ask any of us that have worked for ADSI for 5 years or more; there are many of us to choose from.

We've been successful in the world of telecoms since 2002. We partner with O2 and manage this strong relationship by providing customers with an exceptional service; our great team of technical experts create cutting edge software, this enables us to be leaps ahead of our competitors.

You'll be the first point of contact between ADSI and potential new customers, during your initial call you will be expected to obtain qualifying information and create an interest in the product. You will explain our services along with the potential savings and benefits available, you will also answer any questions the prospect may have. All of this will lead to the customer wanting to connect with us.