



Sales Executives – Telecoms

SALARY Competitive basic with excellent commission and bonus structure

HOURS Monday to Friday 8:30am – 5:30pm

LOCATION Basildon

We are excited to be searching Fixed Line and Mobile Sales Executives to join our team.

With a portfolio of technical products and over 20 years industry experience, ADSI apply their expertise to tailor solutions, deliver bespoke billing and increase customers efficiency, along with providing every customer with a dedicated Account Manager.

We currently have a small base of fixed line customers scattered amongst our 5000 mobile and energy customers. We have a clear strategic plan to grow this area of our business and are actively seeking highly experienced individuals to join us.

The successful candidates will be knowledgeable and skilled in the range of fixed and/or mobile products and familiar with both the physical and technical aspects. We are looking for demonstrable experience in setting up new services and products from conception through to delivery. You will be confident in preparing and proposing to clients, in addition you will be equipped to support the sale through to implementation and then to provide a first-class account managed service.

You possess excellent communication and negotiation skills and credit these in aiding your success. This success has left you wanting more; a greater earning potential, the opportunity to be part of a rewarding and flourishing business, to work with industry-recognised systems and to be supported by a great team.

If you're keen to push on in your telecoms career, are target driven, determined to succeed, and understand the importance of building relationships and winning new business, we want to hear from you!