



New Business Executive

SALARY Competitive basic with excellent commission and bonus structure

HOURS Monday to Friday 8:30am – 5:30pm

LOCATION Basildon

Due to the continued growth of our flourishing yet established business, we have a number of exciting career opportunities for those experienced in creating opportunities, presenting solutions and negotiating to close.

As an experienced hunter, you'll understand the importance of prospect calling, especially when future success depends on you building a healthy and sustainable pipeline; growing your network and building relationships comes naturally to you.

Having some exposure to Telecoms, Energy or Tech would be an advantage, a strong and proven sales background is essential

You want to work for an organisation renowned for delivering excellent customer service; once you've closed a deal, you need to know that someone will deliver on your commitments. You also need to know that the systems in place will allow you to work efficiently, not only are our products industry leading, our systems are too. We offer unique reporting, usage and cost control, and a dedicated account manager service.

We know the importance of being able to service a variety of customers, our expertise means we can confidently service and support those in the corporate sector along with those in the SME world.

The role can be field based; however, you will be expected to spend one day a week working with the team at our Head Office in Basildon. We offer a competitive basic with the opportunity to earn commission up to an attractive 35%.

Interested? Apply to find out more.