



## Desk Based Salesperson

**SALARY** £26,000 basic plus accelerator, commission, and bonus opportunities (OTE 60k+)

**HOURS** Monday to Friday 8:30 – 5:30pm

**LOCATION** Basildon, Essex

We have an exciting opportunity for a someone looking for a desk-based sales role.

As an Internal Salesperson, you will be responsible for the delivery of new business, along with the management of existing accounts. A passion and skill for creating new opportunities is key, as is your ability to deliver excellent customer service.

You will need to be numerically smart with a keen eye for detail. Your communication and negotiation skills must be outstanding, meaning that customers and prospects will easily understand how and where you can add value.

The role will suit someone who has experience of performing in a telesales/telemarketing role and is looking for their next career move, equally it's a great opportunity for an experienced salesperson looking for their next challenge. You must be target focused, excited by the opportunity of your performance enhancing your earning potential, along with being driven and determined to succeed.

ADSI have been in operation for over 20 years and are experienced in supporting all industries. We understand how important it is for customers to have the right communication package for their business, we work with them to understand their options and guide them to make a choice that's fits their needs.

We have a great portfolio of products and services. We are a tech driven organisation so you can expect to work with industry recognised systems. Our offices are smart and modern with free onsite parking. We have a great team atmosphere and offer company events like big nights out and worldwide trips.