



Direct
Partner
Network



Trainee Sales Executive

SALARY £18,500 pa

HOURS Monday to Friday 8:30am – 5:30pm

LOCATION Basildon

We have an exciting opportunity for Trainee Sales Executives to join our team.

We are an established yet flourishing group providing end to end solutions across a variety of products and services. We believe in developing and maintaining strong relationships with both our customers and those that we choose to partner with.

We're looking to grow our team; providing successful candidates with the opportunity to learn from our 18 years of industry experience and to work alongside those with an abundance of knowledge and proven success.

You will be responsible for the proactive and reactive servicing of customers; you will learn the skills and knowledge necessary to become the go to person for their communication needs.

You will also become skilled in developing new business; confidently presenting our offering to prospects, understanding what makes them tick and selling both yourself and our service.

Previous customer experience would be an advantage; however, what's essential is that you have a sparky personality, the drive to succeed and a positive attitude.

You must be prepared to work hard and have the desire to learn, in doing so, we will work with you to give you the skills to progress to managing larger accounts; progression can be expected within 1 to 2 years and will be coupled with the opportunity to increase your earning potential.

In addition to a competitive salary and bonus opportunities, staff incentives like big nights out and weekends away are obviously popular, as is our free onsite parking and attractive holiday package. Our offices are bright with excellent facilities and our culture is work hard play hard. If you're looking for stability and security, that's possible too, just ask any of us that have worked for ADSI for 5 years or more; there are many of us to choose from.