



Direct
Partner
Network



Position	Customer Account Manager
Working Pattern	Monday to Friday 8:30am – 5:30pm
Salary	Competitive basic plus accelerator, commission and bonus opportunities

This is a fantastic opportunity for a highly focused and driven Customer Account Manager to join our well established yet growing desk-based sales and account management team.

When an ADSI customer has a question, is in need some support, or requires a little expert advice, they rely on having their go to person just a phone call away; could that person be you?

More and more people are becoming aware of how beneficial it is to have an industry expert at their disposal. If you feel your customer service skills and passion for developing business will enable you to support our growing customer base, we want to hear from you.

Our customers are a varied bunch and we like that; we are skilled in supporting all industries and our approach to account management is as flexible as the products and services we offer. We understand how important it is for our customers to have the right communication package for their business; we pride ourselves on making suitable recommendations, educating our customers on their options and guiding them to make a choice that suits their needs.

You'll need a good eye for detail and the ability to seize and create opportunities. You will be allocated a base of customers and will be expected to introduce additional products and services. Your confidence in the service you provide means your customers will happily recommend you and ADSI to their business colleague, family and friends.

ADSI are perfectly equipped to aid and support your industry knowledge, you just need to bring a positive attitude, determination to succeed and an open mind.

Earning potential is obviously important to you, and whilst a competitive basic is attractive, the thought of your performance enabling you to boost this via commission and bonus opportunities excites you. Basic salary is dependent on experience so please ensure your applications clearly explains why you are great.

Working for a flourishing business is a must, well we've been in operation for 18 years. You're looking for stability and security, that's possible too, just ask any of us that have worked for ADSI for 5 years or more; there are many of us to choose from.

In addition to the fantastic earning opportunities, we also reward our team with fabulous incentives like worldwide trips and big nights out. Time away from work is important so an attractive holiday package is a must, as are things like on-site parking, private healthcare and pension scheme.