



Graduate Corporate Sales Executive

SALARY £25,000 basic salary, exceptional commission structure, company vehicle, laptop, mobile etc.

LOCATION London and Home Counties

You are a smart and driven individual with an excellent communication style; an overachiever who loves to be challenged and wishes to work in an environment where your competitive nature is welcomed and encouraged.

This opportunity will see you work alongside, and be mentored by, our Corporate Account Director; with 20 years' experience in our industry, he is perfectly equipped to develop your knowledge of the communications world and to further unlock your potential.

You understand the importance of looking the part; first impressions count so a smart appearance and preparation is a must.

You can converse at all levels and this allows you to target almost any market.

You have a natural passion to be an industry expert and develop relationships whereby your prospects won't even consider your competitors.

When you talk, people want to listen, they are inspired by your enthusiasm and find you easy to engage with.

You facilitate a presentation like no other, negotiate with confidence and possess a natural closing ability.

We are confident that if you work for ADSI, sincerity in both our products and the service we provide will be a given. We offer a portfolio of products to enhance technology within our client's business, along with improving efficiency and operational costs.

An uncapped commission structure excites you as does the thought of being rewarded with worldwide incentives and big nights out. Time away from work to recharge your batteries is important, we offer a holiday package that won't disappoint.

This is a fantastic opportunity to become an integral part in the growth of ADSI. If you are skilled in the development of new business with a strong focus on providing excellent customer service, we definitely want to hear from you.