



Solution Sales Executive

SALARY Competitive basic and excellent commission structure

HOURS Monday to Friday 8:30am – 5:30pm

LOCATION Basildon and Field Based

You definitely have a flair for new business and the world of technology excites you. Your experience has provided the opportunity to sell multiple products and you understand what makes a business tick.

Your communication and presentation skills are first class and you credit these in aiding your success. This success has left you wanting more; a greater earning potential, the opportunity to firstly win and then continue to service your customers, to work with industry-recognised systems.....and you absolutely have to be surrounded by a great team!

You're ready to take your skills and knowledge to a business that will reward and recognise your ability, they'll appreciate your experience of selling products such as VoIP, IT support contracts, broadband and telecoms; after all, your history demonstrates your success in solution sales. What about our history? Well, we've 16 years of industry experience and we partner with some amazing companies.

You have needs too; salary is important but earning potential is critical – why else would you be in sales. To be on top form, you need time to recharge your batteries – an attractive holiday package is a must. It's important that the business you work for is stable yet flourishing, not only do you want them to benefit from your experience, you also have a desire to develop and learn.

We can confidently say that we're a great place to work and can deliver on all of the above; can you say the same? If so, and you're up for a challenge, not shy in picking up the phone or knocking on a door, can work in a methodical way and have a keen eye for detail, we want to hear from you!

Some knowledge of the below would be beneficial

- Hardware and infrastructure solutions
- IT Maintenance Sales
- Cloud and Data Services
- Network Solutions
- Mobile Data