



Account Manager

SALARY Basic of £21,000 (OTE £30,000)

HOURS Monday to Friday 8:30 – 5:30pm

LOCATION Basildon, Essex

When an ADSI customer has a question, is in need some support, or requires a little expert advice, they rely on having their go to person just a phone call away.

Our customers are a varied bunch and we like that; we are skilled in supporting all industries and our approach to account management is as flexible as the products and services we offer.

So why are we recruiting?

More and more people are becoming aware of how beneficial it is to have their own industry expert on call. 2019 is a year where we have total focus on growing and developing our business, this growth means we need more of those experts to continue impressing our customers and to spread the word on how great we are.

So why do customers choose ADSI and why would we be the perfect business for you?

We have:

- An excellent salary and commission structure coupled with fabulous incentives; worldwide trips and big nights out to name just two.
- An attractive holiday package allowing you to sufficiently recharge.
- Hours which favour a work – life balance
- Industry recognised systems; developed by us and praised those we choose to partner with.
- An open mind for new ideas and a structure that allows us to swiftly implement change.
- A team of aces, incorporating various levels of experience and knowledge
- In-house expertise; meaning we are equipped to unlock your potential

You have:

- A great attitude; you thrive on challenge and are motivated to learn.
- An understanding of how important it is to exceed expectations and goals
- A desire to work hard and been seen as a team player
- An organised approach and a keen eye for detail.
- An understanding of balancing customer satisfaction with the generation of revenue.

You are great at:

- Delivering outstanding customer service; being proactive and reactive to customer needs.
- Learning new products, systems and processes
- Accurately recording information
- Thinking on your feet, thinking outside of the box and seizing opportunities

Of course, you're great at all those things...but you're looking for great things too. Working for a flourishing business is important; one that's been in operation for 16 years. You're looking for stability and security, that's possible too, just ask any of us that have worked for ADSI for 5 years or more; there are many of us to choose from.

Interested in finding out more, apply today