



Connecting your business

ADSI Client Testimonial

Our Client – Fire Protection Ltd

Fire Protection Ltd is part of the Hotchkiss Group and one of Britain's leading manufacturers and installers of fire-resistant ductwork. Based in Harlow, Essex they provide many prestigious UK buildings with their fire resistant products and services.

ADSI have been looking after the mobile telecoms for the company since 2013.

Over the past 5 years, the business has expanded and as such the requirements for mobile devices and connection has increased to truly provide the workforce with mobility and flexibility every day.

Services provided by ADSI

- Complete account management for the company mobiles
 - One account manager; a single point of contact
- 50+ handsets including Samsung Galaxy range and Apple iPhones
- Monthly Bill review to client's requirements; spend analysis and advice
- Mobile Device Management solution including Expense Management
 - Business Gas & Electricity Management
 - On-going support from our team of specialists





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Telecoms Savings

The network provider is O2 and the average monthly spend is £2000

ADSI monitors the usage of Fire Protection's mobile devices to ensure that they have the most effective tariffs in place.

The company receive monthly bill manager reports providing a breakdown of all the costs, along with advice on call expenditure and future recommendation.

In 2017 the company added ADSI MDM (Mobile Device Management) to their account. This provides Fire Protection with control over the workforce's devices enabling them to keep check on usage, applications and expenditure.

Feedback

"Always been very happy with ADSI from day one. We get contacted constantly by other companies but we would never leave ADSI as the service is fantastic.

Our account manager, Brad, at ADSI is faultless - I would highly recommend. He helps with all queries and is knowledgeable, friendly and we feel confident that he gets us the best deal and give us the best advice.

We have saved a considerable amount of money over the years and the control we have over our mobile phones now is second to none. Any issue or query is dealt with promptly and efficiently, can't praise highly enough.

Tony North
Purchasing Manager

FIRE PROTECTION LTD

Part of the Hotchkiss Group

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