



Connecting your business

ADSI Client Testimonial

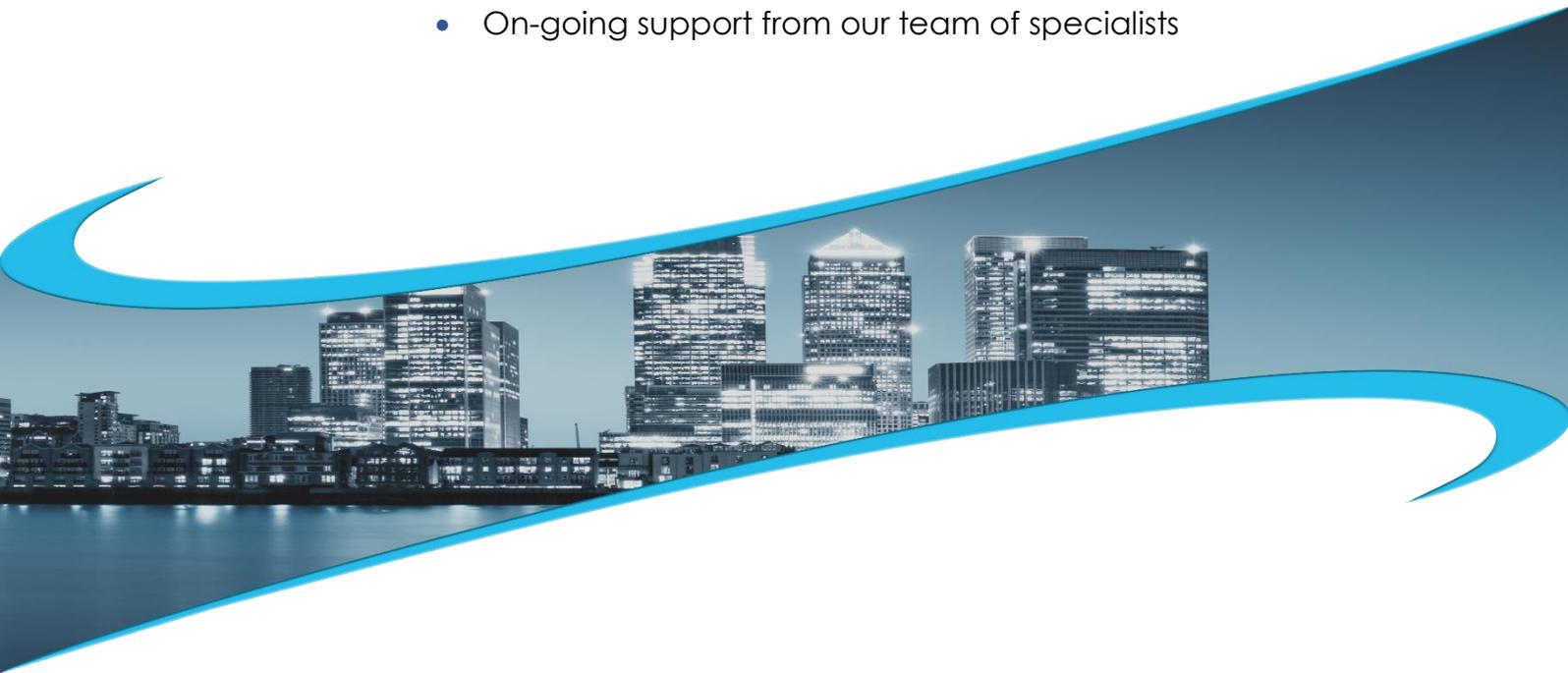
Our Client – The Almor Group

The Almor Group are Furnace Engineers and Specialist Fabricators based in Tipton, DY4. Established in 1992 they employ around 70+ staff, including a team of multi skilled engineers supporting the requirements of the vacuum and atmosphere furnace heat treatment industry and other process sectors.

In 2016 they were approached by ADSI in reference to their company mobiles. We offered to look into their current mobile expenditure and advise improvements to reduce costs and control the management of such.

Services provided by ADSI

- Complete account management for the company mobiles
 - One account manager; a single point of contact
- 45+ handsets including 'rugged' devices such as Cat handsets, also
 - Samsung Galaxy J5, Apple iPhones & various Tablets
- Monthly Bill review to client's requirements; spend analysis and advice
 - On-going support from our team of specialists





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Telecoms Savings

The network provider is O2 and the average monthly spend is £900

ADSI monitors the usage of Almor's mobile devices to ensure that they have the most effective tariffs in place.

Almor receive monthly bill manager reports providing a breakdown of all the costs, along with advice on expenditure and future recommendation.

Feedback

"We are now into our third year with ADSI and can only say what a BIG improvement on our previous provider.

Our engineers work all over the UK, Europe and further afield and I seldom hear them complaining of 'dropped calls' unlike when we were with EE and Vodafone.

Calls to ADSI are always answered promptly by a person, not an 'option machine'.

Each time we have added a new connection the equipment has arrived on time. Brad Foote has been our dedicated account manager and all it has taken is a quick phone call to action our requirements.

Ongoing, our account manager keeps a watchful eye on our account and quickly highlights any unusual activity allowing us to address or amend our tariff accordingly.

The technical support ADSI provides is also extremely helpful and timesaving.

I would have no hesitation whatsoever in recommending this company."

Pam Gabbitas
Engineering Co-ordinator

